



Sponsored by: Illinois REALTORS® In Conjunction with: Heartland REALTOR® Organization

RB 757 – Real Estate Sales Contracts: The Heart of the Transaction #564003070
Approved 3 credit hours of Elective Continuing Education
A course designed for: Illinois Licensed REALTORS®

Course Goal:

Real Estate Sales Contracts: The Heart of the Transaction is designed for licensees to better understand the real estate sales contract customarily used in their area. Knowledge of the sales contract is vital information. It provides the foundation for licensees in fulfilling their roles as advisors and counselors to their clients. Bonus section includes the changes in the Multi-Board 7.0 Real Estate Sales Contract.

____ **Thursday, April 14, 2021** (Registration deadline: 4/12/21)

Instructor: Kris Brown [Click here](#) (HRO Member login required)

Location: Heartland REALTOR Organization

Class may be taught via Zoom, if deemed necessary

Registration: 8:15 am - 8:50 am

Course: 9:00 am - 12:00 pm

Registration Options:

1. **Online:** Go to www.HeartlandRO.realtor, sign into **Members Only**, and click on **Register for Continuing Education Classes**.
2. **Phone:** 815-459-0600
3. **Email:** info@HeartlandRO.com
4. **Fax:** 815-459-0621

Name _____ Illinois License #: _____

Address _____ City _____ State _____ ZIP _____

Phone _____ Email _____

Early Bird Registration Fee for REALTOR® Member \$35.00 _____

Registration Fee for Non-Members / After Deadline \$45.00 _____

Payment due at time of registration

If a registrant cancels within 48-hours prior to the course, or is a no show, there is a \$10 cancellation fee.

Minimum of 15 Students to host. Seating limited to first 25 to register. (unless taught via Zoom)

Do you have any disabilities which require special accommodation? If so, please identify your special needs:

IR Approval #: 2020-137