

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2012		99.9	79.3	95.8	110.6	103.3	*	*	*	*	*
2013		104.9	84.8	106.6	117.2	99.4	*	*	*	*	*
2014		100.8	83.7	99.9	114.9	92.9	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2014	June	101.9	84.2	103.0	114.6	94.6	123.1	110.1	125.7	140.4	103.2
2014	July	103.3	88.1	102.0	116.6	95.8	112.9	90.4	105.5	134.7	104.1
2014	Aug	103.1	85.7	100.8	116.7	97.5	105.4	85.9	98.6	122.6	100.9
2014	Sept	103.7	86.2	100.4	118.4	97.9	91.5	68.4	86.7	104.3	94.4
2014	Oct	103.7	87.6	100.6	118.5	96.2	101.6	89.0	103.8	111.7	93.3
2014	Nov	104.1	88.0	100.8	119.3	96.1	80.0	62.7	76.2	93.1	76.8
2014	Dec	102.5	84.8	100.0	118.1	94.3	67.6	45.3	65.6	81.5	65.3
2015	Jan	103.7	83.6	98.9	121.9	95.8	82.1	59.5	74.5	97.8	83.0
2015	Feb	107.4	81.4	110.3	121.6	102.0	99.7	70.7	111.6	107.3	97.8
2015	Mar	108.7	80.2	107.6	126.5	103.7	132.3	100.4	128.5	157.2	121.9
2015	Apr	111.6	88.3	112.1	128.8	102.3	136.7	117.5	139.3	153.5	122.6
2015	May r	112.3	93.9	111.4	127.3	103.9	133.2	131.6	136.0	142.9	116.4
2015	June p	110.3	94.3	108.1	123.5	104.4	136.7	127.7	136.5	154.9	115.3
	vs. last month:	<b>-1.8%</b>	<b>0.4%</b>	<b>-3.0%</b>	<b>-3.0%</b>	<b>0.5%</b>	<b>2.6%</b>	<b>-3.0%</b>	<b>0.4%</b>	<b>8.4%</b>	<b>-0.9%</b>
	vs. last year:	<b>8.2%</b>	<b>12.0%</b>	<b>5.0%</b>	<b>7.8%</b>	<b>10.4%</b>	<b>11.1%</b>	<b>16.0%</b>	<b>8.6%</b>	<b>10.3%</b>	<b>11.7%</b>