



# Business Builder

Monday, January 21  
12:00 p.m. - 4:15 p.m.

Friday, March 8  
8:30 a.m. - 1:00 p.m.

## What others are saying:

"I wish the class had been an hour or more longer."

"Great information for new agents or those trying to get going again."

- What they didn't tell you in real estate class
- Marketing and advertising
- Overcoming objections
- Recommended as a follow-up to New Member Jumpstart

## Presenter:

**Jim Haisler, Heartland's CEO**

Learn from a 20+ year veteran in real estate. He will share some of his best secrets to successfully selling real estate. A little bit of this and that.

*FREE for Heartland Members. For all non-members, \$25.  
Class held at Heartland REALTOR® Organization.*

To register, contact Heartland by phone 815-459-0600, fax form to 815-459-0621, or e-mail [info@HeartlandRO.com](mailto:info@HeartlandRO.com).

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Date Attending: \_\_\_\_\_