



Home Study Program



Choose from the list of Core or Elective courses to fulfill the Illinois License Law continuing education requirement.

Elective Courses

- ETH1524** - *Real Estate Ethics* - 3 hours elective credit - License #564001134
- FL1152** - *Short Sales, Foreclosure, Loss Mitigation and More* - 3 hours elective credit - License # 564001847
- RD 920** - *Harassment in the Workplace* - 3 hours elective credit - License #564002281
- RB786** - *Forms of Residential Property Ownership* - 3 hours elective credit - License # 564002194



Cost of Courses
\$29.95 per course

**Home Study must be completed within 90 days of date of purchase.*

DON'T LOSE YOUR REAL ESTATE LICENSE - ACT NOW!

Number of courses purchase _____ X \$29.95 each = _____

Make Checks Payable to: Heartland REALTOR® Organization

Return Completed Order Form to: Heartland REALTOR® Organization

**405 E. Congress Parkway, Ste. A
Crystal Lake, IL 60014**

Phone: 815-459-0600 FAX: 815-459-0621

Name: _____ License Number: _____

Cell Phone*: _____ E-mail: _____

Would you like your test results sent via Text Message to you? 'Yes' ____ or 'No' ____

*Standard Text, Message, and Data rates may apply.

Please contact HRO at least 24 hours in advance to schedule a test time.

This is to ensure availability for testing.

815-459-0600

Office Use Only

Paid _____ **Given** _____ **Emailed** _____

Home Study Course Descriptions

ETH 1524 – Real Estate Ethics

This course helps the licensee understand how the REALTOR® Code of Ethics impacts their business and how the Code is reflected in Illinois License Law which affects all licensees – not just REALTORS®.

FI 1152 – Short Sales, Foreclosure, Loss Mitigation and More

Customer service in the high impact trenches...that's what this course is all about. Today's consumer is often faced with financial realities that were seldom talked about just a few short years ago. Especially for home sellers, the "irrational exuberance" for many has turned to the hard cold fact that the mortgage balance outweighs the property's current value and/or the property is not longer affordable. This introductory course briefly addresses: Short Sales, Foreclosures, Loss Mitigation and helping homeowners, home sellers and real estate agents better understand some basics of each maze.

RD920 - Harrassment in the Workplace

This home study course covers unwelcome behavior, tenant/landlord harassment, and bullying in the workplace environment. This is a must for all managers and supervisors. Harassment, in any form, cannot be tolerated in the workplace. Verbal, visual and physical behaviors to be avoided are detailed as well as inappropriate, unwelcome or unwanted behavior. Topics include Harassment in Rental Communities (tenant/landlord), bullying and the effects of bullying. A 2010 found that almost 70% of bullying is same gender harassment

RB786-Forms of Residential Property Ownership

This course educates the residential real estate agent in the various types of estates in land, the interest of owners within the various forms of estates in land, as well as how ownership can be held, the different types of ownership possibilities and the legal aspects of deed and title.