



Referral 'holding' company option at Heartland

Heartland has partnered with another firm to offer a holding/referral company option to its members who want to put their license 'on hold'. Please know that once you transfer you will no longer be a member at Heartland, won't have MLS access, and Heartland won't be able to answer any questions for you, but the NR Referral network will be able to!

As we are just beginning this partnership, branded forms aren't yet in place. Nonetheless, you can review the information below to transfer if you desire.

Disclaimer: be sure to read the application and policy manual, especially as it relates to the initial fees, annual fees, and referral splits. While we believe these are very competitive, you need to be aware of them.

– Jim Haisler, Heartland CEO

To join the referral network, please follow the steps below:

1. Fill out application here: <https://www.nsbar.org/referral/application>
2. Complete the policy manual:
[https://www.nsbar.org/sites/default/files/userfiles/Referral/NSBAR Referral Policy Manual.pdf](https://www.nsbar.org/sites/default/files/userfiles/Referral/NSBAR%20Referral%20Policy%20Manual.pdf) and email back to hasime@nsbar.org.
3. Once logged in, click on online services at the upper right, then licensure options. If it says start, select start, if it says delete or continue, hit delete and then begin.
4. Follow the prompts to transfer your license:
 - a. Which type of action would you like to take?
 - i. Select modify my current licensure.
 - b. What action would you like to take?
 - i. Transfer active license to new brokerage or,
 - ii. Join a new brokerage firm (Only if unsponsored)
 - c. Select 'add'
 - i. When you reach the point to enter the company, you will select real estate for the board and only enter in the license number of the company you are transferring to, (NSBAR License # 478027429). At the lower right select search, upper left select 'add', (company name should appear).
 - ii. Then select 'next' and processed to 'check out'.

There will be a \$25 transfer fee. Please email receipt to hasime@nsbar.org to get your transfer approved.

If you need assistance, please give me a call and I will be more than happy to assist you.

Hasime Jashari
NSBAR Professional Development Coordinator
847-480-7177 call or text